

KARACHI EXPORT PROCESSING ZONE

TECHNICAL PROPOSAL RFP FOR INFRASTRUCTURE DEVELOPMENT WORKS OF KEPZ PHASE-III

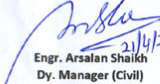
S.NO	Technical Evaluation Criteria	Marks	NAME OF FIRM'S		
			M/s NESPAK	M/s IQ Capital Plus	M/s International Consulting Associates
1	Firm's relevant Experience (Assignment under process are not eligible for scoring)	20			
	Experience and past performance in providing transaction advisory services for the transaction phase (Preparation of bid documents, and assistance in bid process management)				
	05 or more projects 20-Marks 03 to 04 Projects 15-Marks Less than 03 projects 10-Marks 0Projects 0-Marks		20	15	20
	Experience and past performance in similar contracts /projects i.e Feasibility studies of Industrial Parks Zones / Industrial Estates (last 15 years)	20			
	05 or more projects 20-Marks 03 to 04 Projects 15-Marks Less than 03 projects 10-Marks 0Projects 0-Marks		20	15	20
	Experience of providing advisory services till the signing of the concession (PPP) agreement	10			
	05 or more projects 10-Marks 03 to 04 Projects 8-Marks Less than 03 projects 5-Marks 0Projects 0-Marks		10	8	4
	TOTAL	50	50	38	44
2	Key Professional Staff				
	Financial Team				
	Financial Team Leader 07-Marks Project Finance Specialist 03-Marks	10	7+2=9	6+2=8	7+2=9
	Legal Team				
	Legal Team Leader 05-Marks Legal Expert 05-Marks	10	5+5=10	5+4=9	4+4=8
	Infrastructure & Building Expert Team				
	Qualification: BE Civil Engineering (25%) Relevant Experience in relevant field More than 10 years 75% 7-10 years 60% 5-7 years 40% Less than 5 years 15%	8	2+6=8	2+6=8	2+6=8
	Structural Engineer				

 ENGR ARSALAN SHAIKH Dy. Manager (Civil)
 FARRUKH SAEED Secretary
 AJAZ ALI BALOCH General Manager (Internal Audit)
 Aftab Haydar Shaikh
 Naseem AKHTAR GAAD Director Finance


	Qualification: BE Civil Engineering (25%) /MS Structure Relevant Experience in relevant field More than 10 years 75% 7-10 years 60% 5-7 years 40% Less than 5 years 15%	8	2+6=8	2+5=7	1+5=6
	Environmentalist				
	Qualification: BE Civil Engineering (25%) /Master in Environment Engineering Relevant Experience in relevant field More than 10 years 75% 7-10 years 60% 5-7 years 40% Less than 5 years 15%	4	1+2=3	2+2=4	2+2=4
	TOTAL	40	38	36	35
3	Financial Capability				
	Average annual turn-over of last three (03) years PKR 200 million or above 04-Marks PKR 150-199.9 million 03-Marks PKR 100-149.9 million 02-Marks PKR 50 million - 99.9 million 01-Mark * Bidders to submit audit financial statements of last three years. In case of Consortium, the lead members firm shall furnish audited financial statements.	4	4	2	3
4	Understanding of the Assignment and Proposed Methodology				
	Understanding of TOR and Comments	3	0	2	0
	Proposed Methodology	3	3	2	2
	TOTAL	10	7	6	5
	TOTAL MARKS/ RAW TECHNICAL SCORE (RTS)	100	95	80	84
	FINAL TECHNICAL SCORE (FTS)		QUALIFIED TSw=76	QUALIFIED TSw=64	QUALIFIED TSw=67.20

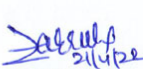
EVALUATION CRITERIA AND SCORING SYSTEM

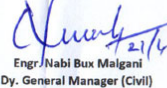
- 1.3:- The total score of technical and financial evaluation shall be 100, out of which 80% weightage shall be for the technical and remaining 20% weightage shall be allocated to financial evaluation.
 1.4:- The technical proposal shall be assigned marks/ score weightage as RTS on the basis of criteria mentioned at Section 6B.
 6.1.5:- The final technical score (TSw) shall be calculated in the following manner: **TSw=RTSx0.80**.


 Engr. Arsalan Shaikh
 Dy. Manager (Civil)


 Ajaz Ali Baloch
 General Manager (Internal Audit)/
 Member


 Aftab Haider
 Representative of CEO, PIDC/ Member


 Farrukh Saeed
 Secretary EPZA/ Member


 Engr. Nabi Bux Malgani
 Dy. General Manager (Civil)


 Naseem Akhtar Gaad
 Director (Finance)/ Convener of the Committee